



Business to Business VIP –

- What to wear
- What time is best
- What NOT to say
- What is most important to say
- Extra notes:
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Booth Set – Up-

- Personal Appearance
- Best time of day and week
- Needs for the booth
- Extra notes:

VIP-

- Your mindset should be...
- Team work
- What to say
- How do I get appointments that day?
- Follow up
- Extra notes: